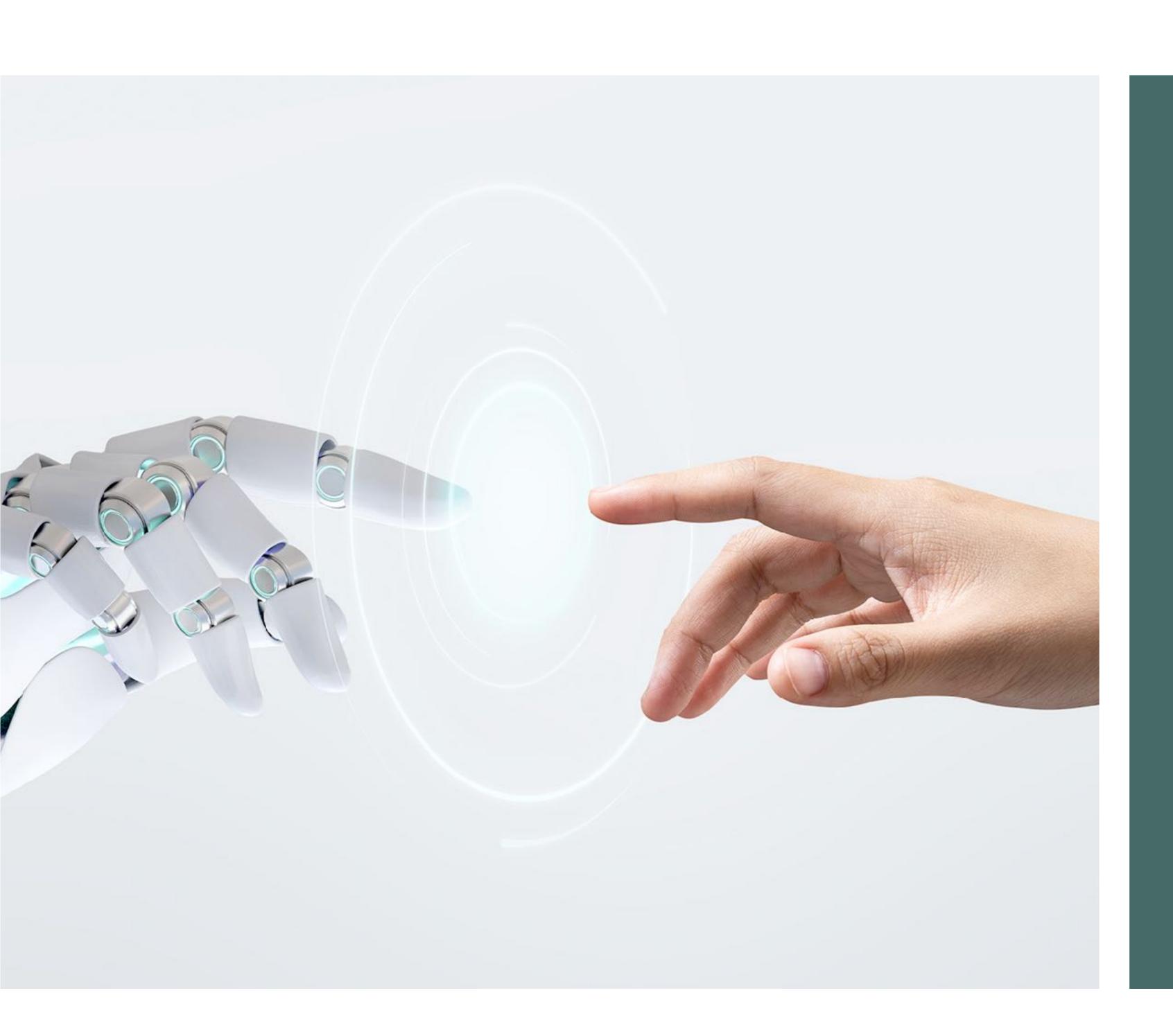


Lion Smart Equipment Solution ENGINEERING THE HUMAN FUTURE





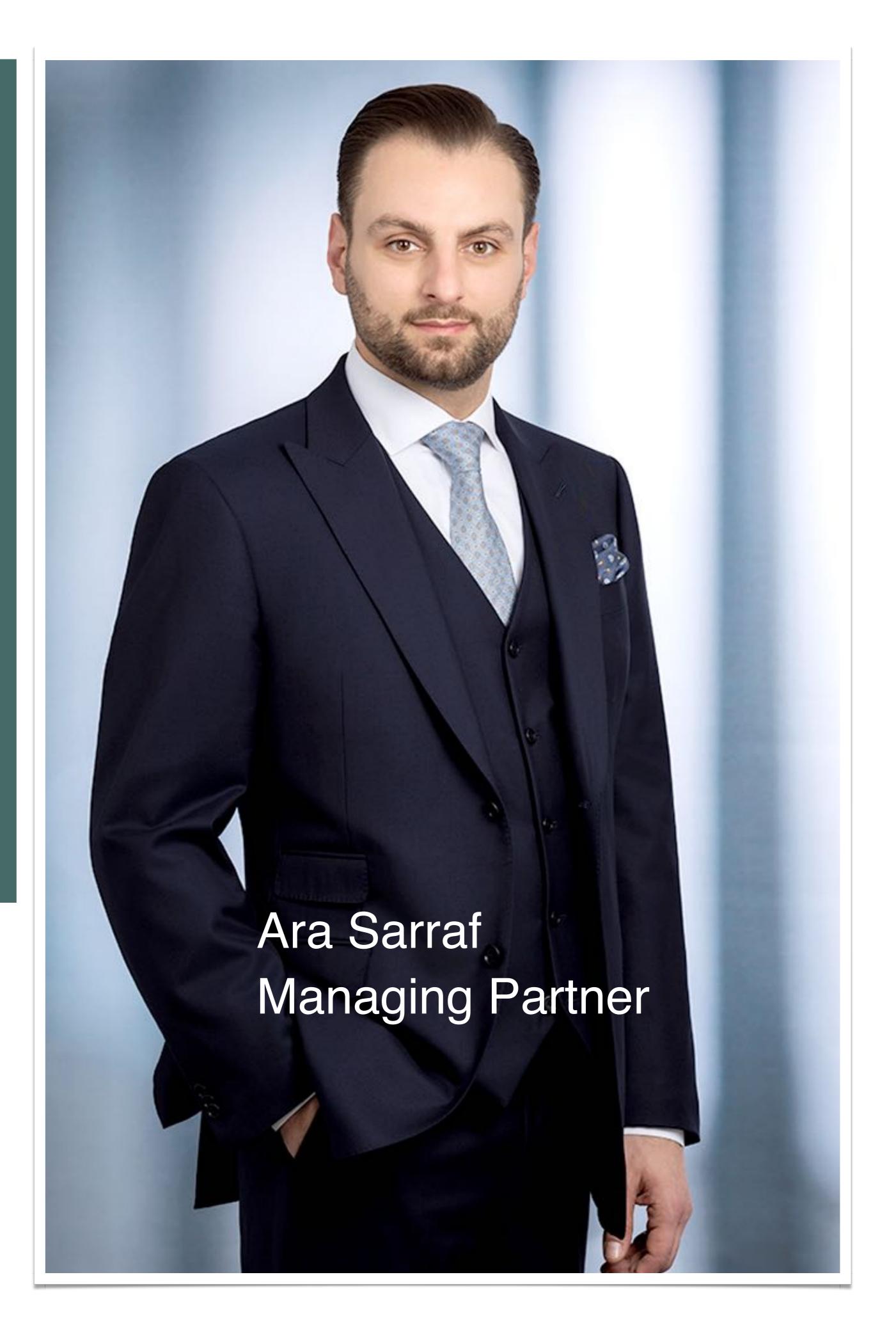




Lion Smart Equipment Solution is your technology partner for customized automation solutions, intelligent testing systems, and future-proof production platforms.

# LION SMART EQUIPMENT SOLUTION ENGINEERING THE HUMAN FUTURE

Tailored Assembly Line Configurations  $\checkmark$ Intelligent Testing Systems & Equipment Vision Inspection Solutions Custom Machine for Automotive Wiring Industrial Software Development Engineering & Industrial Services Artificial Intelligence & Big Data







LION SMART EQUIPMENT SOLUTION https://lion-se-solution.de

# Our Strength: **A Competent Team Driving** Your Industrial Innovation

# A multidisciplinary team delivering excellence at every stage:

- embedded systems.

# A robust infrastructure to accelerate your success:

- IP control.
- conscious.

 Project Managers with international expertise (PMI, Agile) – tightly managing timelines, risks, quality, and budgets.

• Experienced Electronics & Software Engineers, combining deep technical knowledge with agile development to deliver scalable, reliable

 Mechanical Engineers and Designers who turn specifications into robust, cost-optimized, production-ready solutions.

 In-house CNC machining center equipped with advanced manufacturing tools – enabling rapid iteration, tight tolerances, and full

 Three-shift assembly operations – ensuring near-continuous production capacity for tight deadlines and scalable volume.

• Phase-gated project structure – from specification and concept to prototyping, testing, and final delivery: goal-driven, efficient, and risk-





# WHAT SETS US APART



Integrated Collaboration: Seamless synergy between PMs, hardware, software, and mechanical teams — ensuring coherent, optimized solutions without silos.



Regular project reviews, milestone-based deliverables, and proactive risk management foster trust and adaptability.



# **Technical Depth & Industrial Insight:**

Our engineers bring not only theoretical knowledge but practical industrial experience — from feasibility studies to production ramp-up.



# **Operational Continuity:**

3-shift operations ensure fast-paced progress, meeting tight deadlines without compromising quality.



# Customer-Centric Delivery:

We are committed to exceeding expectations with documented outputs for every phase — empowering you with traceability, compliance, and readiness for future growth.

# Agile & Transparent Processes:



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# TAILORED ASSEMBLY LINE CONFIGURATIONS

Whether you are launching a new product or optimizing an existing line, we deliver assembly systems adapted to your production needs...













# Manual Assembly Line

Supervised workstations with ergonomic setups and operator guidance. Ideal for small to mid-volume production. Example: Manual wiring assembly with visual inspection stations.



# Semi-Automated Lines

Combine human expertise with automation tools like screwdrivers, press stations, or smart fixtures. Example: Automated station performs torque-controlled screwing.



# Fully-Automated Lines

quality standards.

Example: Automated assembly of electronic modules including pick & place, soldering, and final test.



# Custom Handling & Conveyors

Tailor-made conveyors, pallet systems, or rotary tables to ensure smooth part transfer and line synchronization. Example: Modular conveyor system with buffer zones and accumulation logic.



# **Robotic Integration**

and inspection.

Example: Robotic arm performing pick-and-place of components with integrated vision system for part orientation.

# High-speed lines with complete automation for demanding productivity and

# We integrate 6-axis and SCARA robots for precise assembly, handling,



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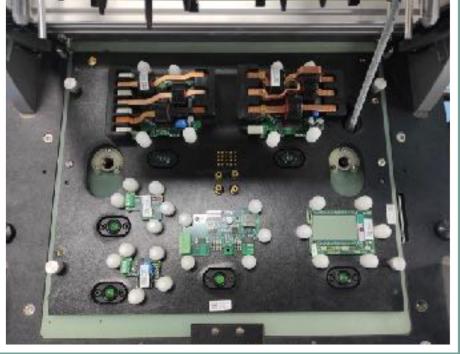


# INTELLIGENT TESTING SYSTEMS & EQUIPMENT

We develop customized testing systems and equipment that ensure the quality, functionality, and reliability of your products throughout the entire manufacturing process.













# **Turntable Tester** Rotary platform integrating multiple test stations for sequential testing with high throughput.

Example: Functional and vision tests performed at different rotary stations for a sensor module.



# **Embedded Fixture Tester**

Compact and ergonomic fixtures embedded into workbenches or automated lines, adapted to your product's shape and interfaces. Example: Pneumatic fixture with integrated electrical contacts for end-of-line testing of a PCB.



# Custom Test Benches

Standalone or inline benches for dedicated tests based on product requirements.

# **Includes:**







profiling.

RF Tests (e.g., antenna performance, signal strength)

**Functional Tests** (e.g., verifying logic functions, I/O, displays)

Measurement Tests (e.g., voltage, current, resistance, pressure, flow) Example: Functional test bench for IoT device with RF signal validation and current consumption



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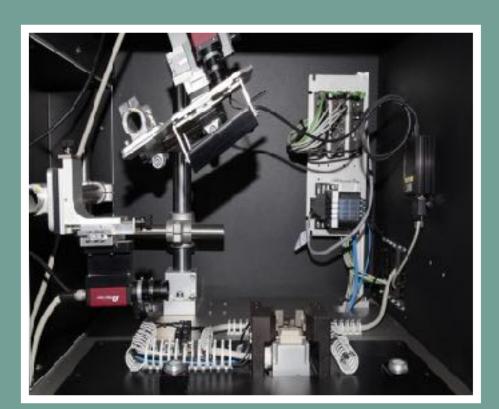
# VISIONS-INSPECTION-SOLUTION

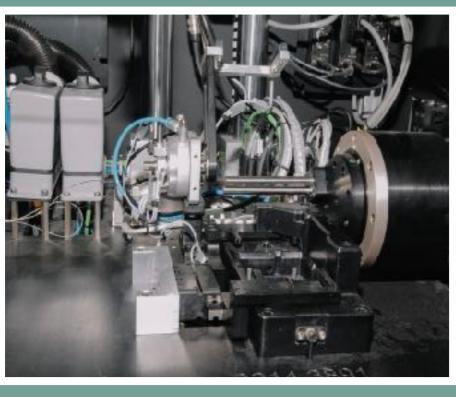
We develop and integrate advanced vision systems to ensure product quality and compliance through automated and reliable image processing...

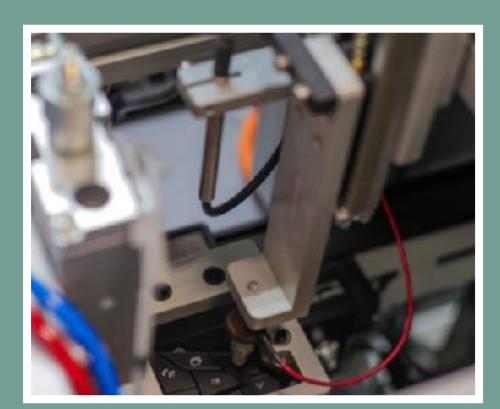














# **Dimensional Control**

tolerances.

Example: Measuring the outer diameter and hole alignment of a machined component.



# **Compliance Check**

Verification of conformity against predefined specifications or standards (geometry, marking, labels, etc.). Example: Checking label position and text accuracy on a packaged product.



# **Brightness & Luminance Control** Evaluation of light intensity and uniformity, especially for LEDs, displays, and backlit components.

Example: Validating LED backlight brightness on a dashboard interface.



# **Color Inspection**

Real-time detection of color accuracy, uniformity, or deviations in painted, printed, or illuminated parts. Example: Identifying color shift on plastic housings due to injection mold variations.



# **Presence & Position Control**

Confirmation that components are present, correctly oriented, and properly assembled.

Example: Detecting missing screws or misaligned connectors on an electronic board.



# **Pixel-Level Control**

pixels, color uniformity, or display artifacts. Example: End-of-line control of an LCD screen for automotive use.

# High-precision measurement of parts and assemblies to verify critical

# Inspection of displays or camera sensors down to the pixel level to detect dead



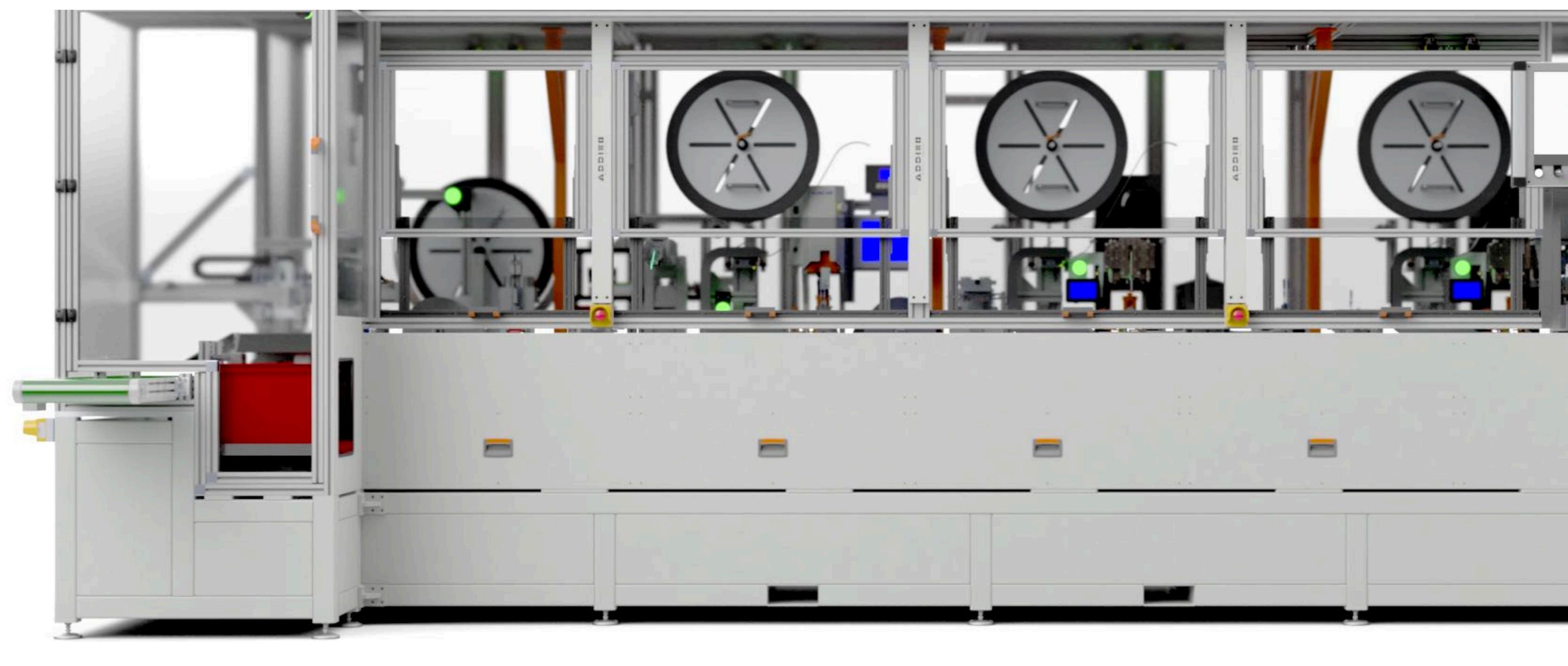
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# CUSTOM MACHINERY FOR SPECIALIZED CABLES

We develop highly automated testing and assembly stations for the precise and efficient assembly of automotive cables. Our solutions encompass all process steps.





PARTIAL STRIPPING — FERRULE CRIMPING — REMOVE JACKET — BENDING BRAID — COAXIAL STRIPPING — COAXIAL STRIPPING — BRUSHING -TESTING CONTINUITY - OUTER CONTACT CRIMPING - INTERFACE ADAPTOR CLINCHING & CHECKING - OUTTING BAD PARTS & CABLE UNLOADING

# Data cable assembly machine: MATE AX 90° Coaxial Cable processing platform

# **KEY FEATURES**

- Separation of OK & NOK Products

# **COMPATIBLE WITH MULTIPLE PRODUCTS**

- Different Processes (90°/180°)

User HMI • Quick Reference Selection • Compatible with Level 3 Data Interface • Real-Time Equipment Performance Flexible Design = Standard Crimping Applicators = Products in Reels = Vacuum System = Split Cycle (Option)

Male or Female Connectors Different Lengths Different Products







# Data cable assembly machine: Coaxial Cable processing machine type: - FAKRA II - FAKRA SF - FAKRA AX



# ZERO POSITIONING $\rightarrow$ FERRULE INSERTION $\rightarrow$ BENDING BRAID $\rightarrow$ STRIPPING $\rightarrow$ OUTER CONTACT INSERTION $\rightarrow$ OUTER CONTACT CRIMPING $\rightarrow$ DEEPNESS CHECK & CAMERA CONTROL $\rightarrow$ CUTTING BAD PARTS & UNLOADING

# **COMPATIBLE WITH MULTIPLE PRODUCT:**

# FEATURES

# HIGH SPEED CONVEYING MODULE

Cable with Center Contact Pre-assembled - Male or Female Connectors Different Lengths Different Diameters (RTK/RG Version)

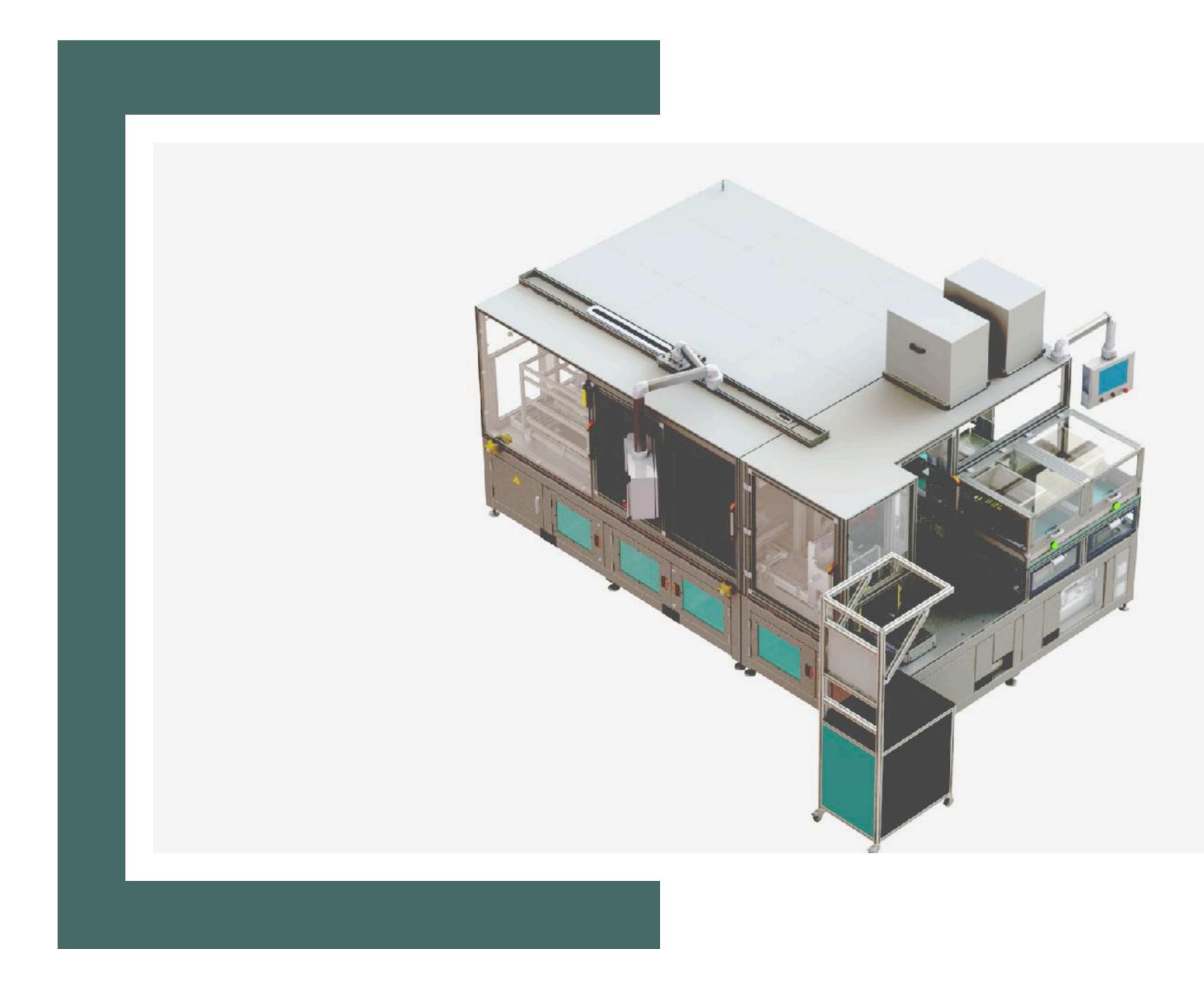
User HMI Quick Reference Selection Compatible with Level 3 Data Interface Real-Time Equipment Performance

Magnetic Transfer Conveyor Fixture with Servo Drives Positioning High-Precision Positioning Repeatability, Performance & Flexibility





# Fully automated platform for assembly and testing of electrical connectors





# FEATURES

- Flexible feeding (camera vision, robot loading & unloading)
- Ionisation system
- Electrical test
- Separation of OK/NOK parts
- User HMI
- Quick reference selection
- Compatible with level 3 data interface
- Real time equipment performance
- Flexible design





# SMART HARNESS ENGINEERING & AUTOMATION



# Custom Test Benches for Wiring Systems

- Design and integration of custom end-of-line (EOL) or functional test benches - Embedded traceability, diagnostics and reporting systems

Example: EOL test bench for automotive harnesses with continuity, isolation, and short-circuit tests.



# **Automation for Wiring Operations**

- Deployment of automated equipment for crimping, cutting, stripping - Integration of semi- or fully-automated workstations Example: Automated crimping and stripping station for high-volume harness production.



# **Vision-Based Inspection for Wiring Quality**

- Implementation of industrial vision systems for real-time quality control - Detection of miswiring, missing terminals, insulation issues Example: Vision system for verifying pin presence and correct wire color mapping.



# **Technical Support & Industrialization Assistance**

- Operator training and process engineering support - Development of technical documentation and manufacturing instructions Example: Creation of harness assembly guides and work instructions for series launch.



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# INDUSTRIAL SOFTWARE SOLUTION

We develop tailored software solutions to support your industrial processes, testing, and traceability needs, ensuring seamless integration and operational efficiency...



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# **Traceability Master** Centralized software for managing production traceability across workstations and equipment.

Example: Real-time tracking of serial numbers, operator actions, test results, and assembly steps, with data export for quality analysis or ERP integration.



# EMS (Equipment Management System) Development

Custom software to monitor and control machine status, production flow, alarms, maintenance logs, and performance KPIs.

Example: Dashboard showing OEE, downtime reasons, and production targets for an automated assembly line.

indicators.



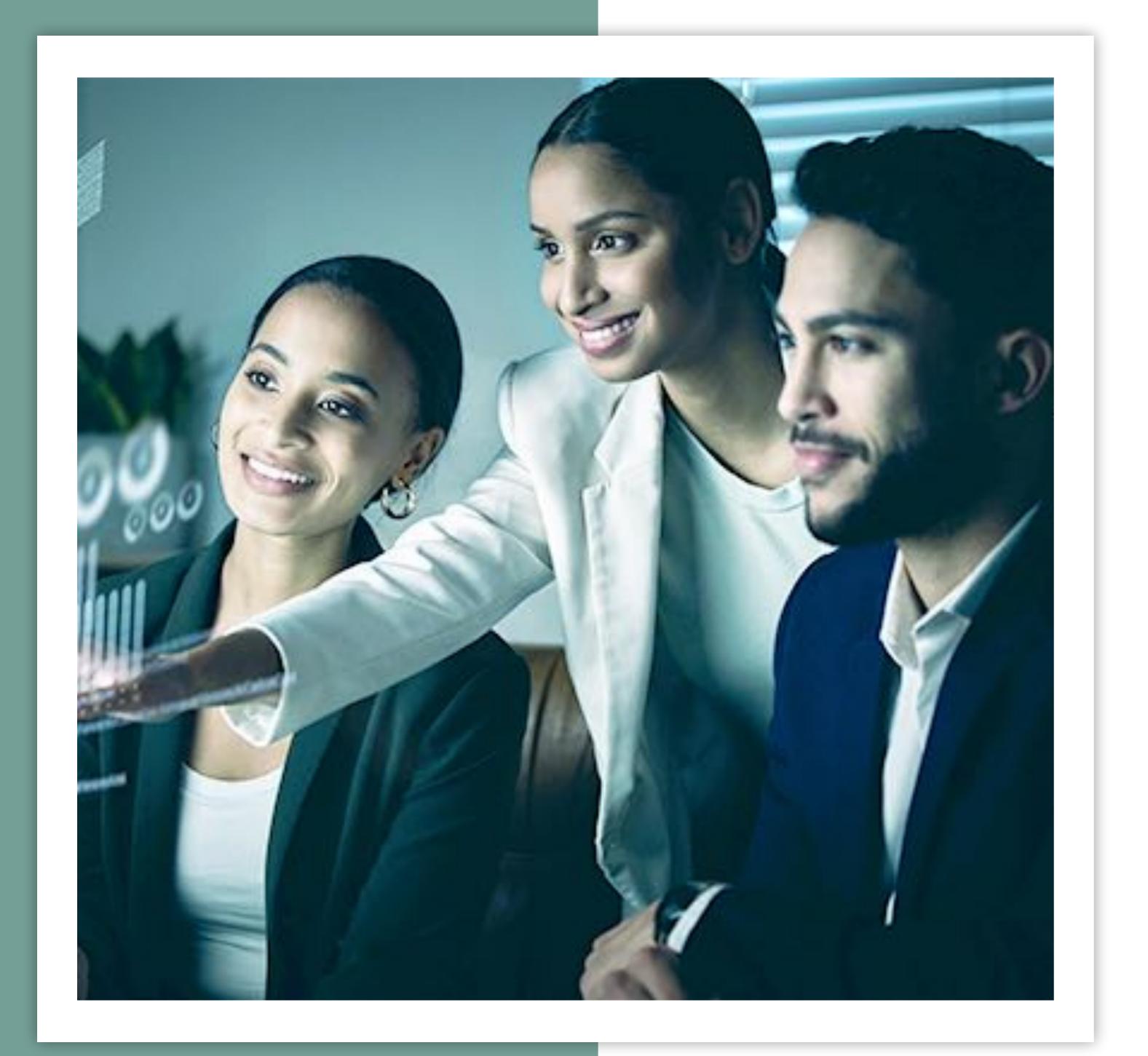
Embedded Test Software Real-time software for controlling and acquiring data from test benches or embedded systems, often developed in LabVIEW, C/ C++, or Python. Example: Microcontroller-based functional test with CAN communication and automated pass/fail logging.

# Weight Hold Human-Machine Interface) Development Intuitive interfaces for operators and technicians, designed for efficiency and error reduction.

Example: Touchscreen panel with guided steps, live test feedback, and part status



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# ENGINEERING & INDUSTRIAL-SERVICES

We support your industrial projects with expert services focused on performance, quality, and manufacturability...









# **Process Studies & Analysis**

risks.

Example: Time and motion study on an assembly station to optimize operator ergonomics and reduce cycle time.



# Manufacturing Consulting

Strategic support to define or optimize your industrialization approach, equipment selection, and production setup.

Example: Defining a scalable production model for a new electronic product, including layout and investment roadmap.

Example: Introduction of poka-yoke systems and line balancing to reduce defect rate and operator downtime.



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Early involvement in product design to ensure manufacturability, cost control, and quality from the first prototype. Example: Review of mechanical parts to reduce complexity and assembly time, while maintaining product performance. Design for Manufacturing (DFM).

In-depth assessment of your current manufacturing processes to identify bottlenecks, inefficiencies, or quality

# **Process Improvement**

# Implementation of lean methodologies, automation, and quality tools to enhance productivity and reduce waste.

# **Design for Manufacturing (DFM) Services**



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# ARTIFICIAL INTELLIGENCE & BIG DATA

We integrate Artificial Intelligence (AI) and Big Data analytics directly into your machines - unlocking a new dimension of performance, reliability, and responsiveness. Our systems don't just analyze - they learn, decide, and optimize.







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# **Predictive Maintenance 4.0** Early failure detection using multi-sensor data collection and AI diagnostics – reduces downtime and extends equipment lifespan. Example: A machine-mounted AI system detects abnormal vibrations in a



# **Autonomous & Adaptive Production** Self-adjusting production parameters in real time – reacting to part variation or environmental changes to ensure

consistent quality. Example: A vision-based inspection system identifies deviations in connector dimensions and adjusts test force and alignment in real time – no manual intervention needed.



# **Smart Logistics Integration**

Al-driven synchronization of material needs with warehouse, AGVs, or operators – reduces delays, stockouts, and excess buffer stock. Example: The system detects an above-average consumption of test adapters and autonomously triggers a prioritized resupply from the central warehouse.

bearing and recommends maintenance 72 hours before a critical failure.



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# OUR STRUCTURE, PARTNERS & NETWORKS

At Lion Smart Equipment Solution, we combine deep engineering expertise with industrial manufacturing power supported by a hand-picked core team and a resilient partner network.



# **Organizational Chart**



# Ara Sarraf

Managing Partner

"Every successful organization is only as good as the people behind it."

> +49 69 710 477 001 as@lion-se-solution.de

# **Customer Success & After-Sales Service**

## Project Management



# **Stephan Timpel**

## **Operations Manager**

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# **Quality Assurance & Compliance**

# **Order Processing & Delivery Performance**

# **Technical Engineering**



# Sami Kaam

# **Technical Director**

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# Substitution

## Supplier Management



# Luana Saggio

# Strategic Procurement Lead

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# OUR





LION SMART EQUIPMENT SOLUTION

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# NETWORKS & REFERENCES





















automotive solutions





# **NKODiS Deloitte** onepoint

# bepatient.







# **GERMANY · EUROPE · AFRICA · ASIA**

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## LION WORK SOLUTION PERSONALDIENSTLEISTUNGEN

# LION ELECTRONIC SOLUTION SUPPLY CHAIN PARTNER

# LION SMART EQUIPMENT SOLUTION ENGINEERING THE HUMAN FUTURE





# THE LION GROUP

# https://the-lion-group.com

# EMPOWERING INDUSTRIES. SHAPING THE FUTURE.



